

## John A. Millspaugh

### Profile

Mr. Millspaugh is a partner in the Business Services Group of Bose McKinney & Evans LLP. His practice concentrates on mergers and acquisitions, financing transactions, joint ventures and strategic alliances, product supply and distribution, and general corporate matters. Mr. Millspaugh chairs the Entrepreneurial Services subgroup of the Business Services Group.

Mr. Millspaugh advises entrepreneurial businesses ranging in size from start-ups to Fortune 500 companies. Representative clients include:

Eldorado Chemical  
Indianapolis Colts, Inc.  
National Collegiate Athletic Association  
Quadraspec, Inc.  
Thomson S.A. and Thomson Inc.  
TTE Technology, Inc. (RCA Television)  
WellPoint, Inc.

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### Education

University of Michigan Law School (J.D. 1996)  
Ball State University (B.A., *summa cum laude*, 1993)

### Honors / Awards

Included in *The Best Lawyers in America*® 2007-2012 (Venture Capital Law and Biotechnology Law); *Indiana Super Lawyers*® 2011 (Mergers and Acquisitions); AV® Peer Review rated by Martindale-Hubbell

### Representative Matters

- Represented publicly held communications company in domestic and international purchases and sales of television and radio stations (including radio network acquisitions in Slovakia and Poland).
- Represented several start-up and growth companies in securing venture capital and debt financing.
- Represented Fortune 500 company in negotiation of venture capital placement transactions.
- Represented international consumer electronics company in negotiation of multi-year component manufacturing and supply agreement with satellite television company.
- Represented U.S. software development company in negotiation of license and development agreement for telecommunications infrastructure software with international telecommunications company.
- Represented multinational health products manufacturer in connection with multiple joint ventures and strategic alliances.
- Represented Midwestern agricultural product company in connection with establishment of Brazilian manufacturing joint venture.
- Represented National Football League franchise in negotiating and drafting of stadium naming rights agreement.
- Represented Midwestern chemical company in acquisition of Texas specialty chemicals business from founders, and subsequent sale to Fortune 500 company.
- Assisted in the organization of, and ongoing representation of, a start-up energy company that supplies innovative components and services to wind farms.
- Represented a U.S. corporation in the acquisition of a Canadian printing company.
- Guided a U.S. company in the sale of its media division in Vancouver to a Canadian corporation.

### Appearances / Publications

**Author:** "High-Tech Acquisitions, Merger Raise Concerns", (*Indiana Lawyer*, 2001); "Invention and Nondisclosure Agreements: Protecting Business Information and Workplace Innovation," (*Smart Business Indianapolis*, 2004).

### Appointments / Memberships

**Member:** The Cabaret at the Columbia Club (Board of Directors); Alpha Tau Omega Alumni Association



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University of Michigan Law  
School

### Admissions

Indiana

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